



This year [www.TheBrokerSite.com](http://www.TheBrokerSite.com) exists 10 years and it has grown into the largest online marketplace for computer traders in Europe with close to 1000 registered companies at the moment. Especially during times like these when business is a bit tougher more and more companies are turning to this marketplace as it offers them new suppliers and customers and thus the opportunity to create extra turnover. TBS has grown 20% since the beginning of 2009 and now has more members than ever.

Next to offering new business TBS is also a safe trading environment as they constantly track their members' dealings and intervene when problems arise. When companies cause problems without solving them, their membership is cancelled thus ensuring a safe trading environment for all members. Next to that TBS has known most of the members for more than 5 years and some of them even for 10 years.

The Broker Site started organizing the European Broker Meeting 5 years ago and after successful meetings in Paris, Amsterdam, Barcelona and Rome it will be going to Prague this year on November 12th and 13th. In the past years EBM attracted approximately 300 attendees from 30 different countries each year, making it the largest get-together for the Computer Trading Industry in Europe. This year it will probably have the same amount of attendees, as we write end of August 2009 The EBM already has 230 registrations from 26 different countries.

Trading with people you know and trust has always been the theme of The European Broker Meeting for it is a great way to meet new customers and suppliers or to team up with your current customers and suppliers to have that important personal contact.

To encourage a personal touch and the meeting of new contacts a B2B speed dating will be organized during The EBM which will ensure that the attendees meet as many new companies as possible.

Furthermore, one on one meetings will be organized for all attendees to talk for a longer period of time with companies they have met during the speed dating or set up meetings with before. Next to the more official part of the meeting The EBM offers plenty of opportunities to enhance personal contact during dinner and other social gatherings.

## Thursday 12 November

**14:00-19:00** Welcome & Check In - distributing badges and booklets

**17:00-19:00** Cloud 9 sky bar & lounge - pre-dinner cocktail

After its opening in September 2008 Cloud 9 sky bar & lounge became the most stylish, elegant and vibrant club in the Prague club scene. It is located on the rooftop of the Hilton Prague hotel offering perfect views from its two terraces.

**19:00-22:30** Gala Dinner - Grand Ball Room - Hilton Prague

Listening to the sounds of a live jazz band we will enjoy a 4 course Gala Dinner at the Grand Ball Room of the Hilton Prague. Dinner will end around 22 : 30 giving the attendees plenty of opportunity to discover the Prague Night Live, visit the Hotel Casino or have an after dinner drink at the Cloud 9 sky bar.

## Friday 13 November

**10:00-12:00** B2B Speed dating- Grand Ball Room - Hilton Prague

We will divide the attendees in to groups with the same business interest like servers & options, used hardware, networking equipment , mobile phones etc and these groups will do a B2B speed dating session in which they get to meet all companies in the same interest group. We have done the B2B speed dating for 3 years now and the attendees really like it as an informal way to meet new suppliers/customers

**12:00-13:30** Lunch

**13:30-16:00** One on One meetings

Now it is time to further explore the contacts you met in the morning or to meet the people you scheduled to meet at the EBM. We will change the setting of the Grand Ball Room - Hilton Prague into tables for 4 people for 20 minute meetings.

**16:30-19:30** Beer Rally

The beer brewing belongs to the Czech Republic's richest traditions. Many excellent beers are brewed there. The attendees will be divided into teams of 6 – 12 persons, prepare several rally routes, design detailed guidelines which let the attendees reveal the secrets of enchanting the local beer culture, special pubs & brasseries.

**19:30-23:00** Goodbye Dinner at the PILSNER RESTAURANT at the MUNICIPAL HOUSE in Prague

One of the most beautiful Art Nouveau style restaurants situated in the building of Obecni Dum (Municipal House) in the centre of Prague.